



International Purchasing and Supply  
Education and Research Association

## NEWSLETTER Sept 2016

Dear IPSEERA members

I am pleased to send you the Sept 2016 newsletter!

It contains exciting news regarding future conferences, bursaries, H2020 and Nodes, job calls, CFP and happy stories in our great community!

Best wishes, Jury

Jury Gualandris (UCD Smurfit, Ireland) - IPSEERA Exec Committee member, lead for marketing and publicity

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26<sup>th</sup> IPSERA CONFERENCE in Budapest/Balatonfüred 2016  
<http://ipsera2017.com/>

**- KEY CONFERENCE DEADLINES**

	<b>Competitive Papers (CP)</b>	<b>Working Papers (WP) /Practitioner Papers (PP)</b>
<b>November 20, 2016</b>	Full CP submission	Extended WP/ PP Abstract submission
<b>December 18, 2016</b>	–	Notification of the review process
<b>January 8, 2017</b>	Notification of the review process	–
<b>March 1, 2017</b>	Final paper submission	Final paper submission

**- IPSERA DOCTORAL WORKSHOP: PASS THE WORD!**

Any Doctoral Student in Purchasing and Supply Chain Management related fields is welcome to apply for the next IPSERA Doctoral Workshop! All the information are available on the conference website (<http://ipsera2017.com/doctoral-workshop/>). It is appreciated if students are able to send a short statement of interest by **November 1, 2016**; while the full research proposal is necessarily due by **November 20, 2016**. If accepted, an updated version can be submitted later.

Bear in mind that the Doctoral students who will join the Doctoral Workshop should go through the normal registration process as any other participant. For that, please check the related webpage (<http://ipsera2017.com/registration/>) and refer to the conference organisers.

**To all IPSERA members:** please **circulate the newsletter** to any Doctoral student who might be interested to participate as presenter or even just as auditor. Last year we received some last-minute submission and we would like the students to have all the time to plan their participation. Please direct all the questions and communications regarding the Doctoral Workshop to Davide Luzzini ([dluzzini@audencia.com](mailto:dluzzini@audencia.com)).

In order to support the Doctoral students' participation a reduced fee and several **bursaries** are available (see below). For the bursaries, please contact Prof. Kai Foerstl ([Kai.Foerstl@ggs.de](mailto:Kai.Foerstl@ggs.de)).

## - EDUCATORS CONFERENCE

Building on its success in previous years, the IPSERA Educator's Conference will be running again at the 2017 IPSERA Conference in Budapest/Balatonfüred. We aim to offer a thought-provoking keynote address, a mix of insightful paper presentations and relevant workshops to allow those involved in teaching and learning to share best practices and develop their pedagogy. We are currently developing the program for the 2017 conference and, as IPSERA is community-led, if you have any ideas or suggestions then please e-mail Steve Kelly ([stephen.kelly@staffs.ac.uk](mailto:stephen.kelly@staffs.ac.uk))

## - BURSARIES & AWARDS

### a) IPSERA Conference Bursaries and Reduced Rates for PhD Students

The IPSERA executive committee has five bursaries available primarily dedicated towards PhD Students (and early career scholars) to support their attendance of the 2017 IPSERA Conference in Budapest/Balatonfüred, Hungary from 9–12 April 2017.

A number of criteria are considered to judge bursary applications on a need and merit basis, including:

#### Need

Applicant without alternative funding to attend IPSERA

- Applicant from a developing country
- Applicant from a country under-represented at IPSERA

#### Merit

- Applicant a PhD student early on in their studies
- Applicant accepted for doctoral workshop
- Applicant presenting paper at conference
- Applicant has not received bursary before
- Applicant's paper is on an interesting and current research topic

You can download the bursary application [here](#) and submit it to Prof. Kai Foerstl ([Kai.Foerstl@ggs.de](mailto:Kai.Foerstl@ggs.de)). More info available at: <http://www.ipsera.com/page-1737640>

### b) Reduced Conference Fee for PhD Students

If you are a PhD student and do not require a full bursary, but want to receive 1 of 15 reduced PhD student rates (200€) for the 2017 IPSERA conference you will also have to file a bursary application form. The PhD student rates **are no longer awarded on first-come-first-serve -basis**. **Since last year** they are also awarded on a **need and merit basis** based on the criteria summarized above. Therefore, please use the bursary application form and submit it via email to [Kai.Foerstl@ggs.de](mailto:Kai.Foerstl@ggs.de).

(continues...)

### **c) African Scholar Bursary**

We are specifically supporting one African Scholar each year (regardless of their career stage) to attend the IPSERA conference. It is dedicated exclusively to promote and facilitate African scholars' (with their main affiliation on the African continent) attendance of the IPSERA conference. To apply please also use the above bursary application form, indicate that you are applying for the African Scholar Bursary and send it via email to [Kai.Foerstl@ggs.de](mailto:Kai.Foerstl@ggs.de)

### **d) The IPSERA Doctoral Dissertation Award**

This award was established in 2016. The IPSERA Doctoral Dissertation Award is given to the author of the best doctoral dissertation in the field of Purchasing and Supply Management (PSM). In order to be eligible for this award, a dissertation must address a phenomenon that is of importance to PSM field and have been completed in 2016. The award winner will be announced at the annual IPSERA conference receive a plaque and a €500 honorarium.

Application Deadline: **15<sup>th</sup> January 2017**, early applications are welcome!

Submission to: [Kai.Foerstl@ggs.de](mailto:Kai.Foerstl@ggs.de)

The application should include

- proof that the dissertation was completed 12 months before deadline indicated above;
- summary of your work indicating specifically the practical and scholarly contribution as well as any spin-off journal publications (max. 4 page summary, A4, TNR12, single-spaced)

## Horizon 2020 & IPSERA Nodes

### - HORIZON 2020

During our 25<sup>th</sup> annual IPSERA Conference (20 – 23 March 2016) in Dortmund, we held the IPSERA nodes meeting, as usual on the Tuesday lunchtime. For the main part of the meeting, we took up again the discussion we had last year about taking actions to raise the EU's interest and attention on purchasing and supply management (PSMS) topics. In particular, we aim to have PSM better recognized in future calls against the Horizon 2020 framework (link: [What is Horizon 2020 \(EU\)?](#)). The first action identified is the organization of a seminar in Brussels with key personnel from the Directorates with responsibility for defining the topics to be included in the H2020 framework. Our aim is to set out clearly the role of PSM and its importance in achieving the strategic, societal objects of the EU.

The discussion at the meeting was very interesting and useful. In summary, our plans are:

- To organize a 'European Procurement Event'
- Draft title: "How purchasing helps to achieve an innovative, sustainable and healthy future for Europe"
- Possible time of meeting in Brussels: winter 2016/17
- Michael, Alessandro and Louise will do the overall orchestration of the planning process.
- Organisation of the meeting based on three (topic-oriented) subgroups with responsible persons: Environmental Sustainability (Mihalis Giannakis & Joe Miemczyk), Innovation / Smart societies (Timo Kivisto and Veli-Matti Virolainen), Healthy aging (Erik van Raaij).

Mihalis Giannakis, Joe Miemczyk, Timo Kivisto, Veli-Matti Virolainen and Erik van Raaij, who have shown interest in supporting and organizing the actions, will follow up with those people interested in these three main areas.

Michael Henke is currently collecting the input from the three subgroups and developing an overall picture. After that, we will sharpen the agenda and take it further to the EU.

We are confident that we will be able to take all the necessary actions, but your help and support is of major importance in order to make our efforts successful.

Best regards

Alessandro ([aancaran@dica.unict.it](mailto:aancaran@dica.unict.it)), Michael ([Michael.Henke@iml.fraunhofer.de](mailto:Michael.Henke@iml.fraunhofer.de)) and Louise ([l.knight2@aston.ac.uk](mailto:l.knight2@aston.ac.uk))

### - NODES AND ACADEMIC CENTRES OF EXCELLENCE: REVIEW

During our 25<sup>th</sup> annual IPSERA Conference (20 – 23 March 2016) in Dortmund, we held the IPSERA nodes meeting, as usual on the Tuesday lunchtime. There was a brief discussion about the status of, and criteria for, nodes and ACEs, and the relevance and sustainability of having two distinct categories of local 'hubs' for IPSERA members and activities. It was recognized that the primary goal of these groupings is to encourage intra- and inter-regional PSM networking and exchange between the annual IPSERA conferences. It was agreed that one category of local grouping of IPSERA members should be sufficient. The meeting agreed to consider the matter further and put forward any proposals for changes to the next AGM. We will contact all again soon. If you would like to contribute to the review in any way, please email us.

Best wishes, Michael ([Michael.Henke@iml.fraunhofer.de](mailto:Michael.Henke@iml.fraunhofer.de)) and Louise ([l.knight2@aston.ac.uk](mailto:l.knight2@aston.ac.uk))

## Happy Stories in the IPSERA community

Romarc Servajean-Hilst received the French PhD award on Purchasing, during the [2nd « Strategic collaborative Purchasing » conference](#) at St Cyr Coëtquidan military schools. Romarc is Associate-Researcher at the management research center (i3-CRG) of the Ecole polytechnique (Paris, France) where he prepared his PhD under the supervision of Professor Sihem Ben Mahmoud Jouini (CRG and HEC, Paris). After 12 years of strategic consulting and entrepreneurship, he decided to realize a doctorate on the management of collaborative innovation, with a special focus on client-supplier relationship and on the position of the Purchasing department in such a relationship. All along its doctoral journey, IPSERA conferences were milestones and places to enrich its work and network. South African conference in 2014 was an important moment for its work. This is where he received its first award for one of its work, receiving one of the IPSERA bursary award. This also where the feedbacks of Davide Luzzini and Finn Wynstra during the doctoral workshop allowed him to choose the final focus of its doctoral work titled [“Relational approach of vertical innovation cooperation – performance factors of client-supplier cooperation in innovation”](#). Finally IPSERA was also very much present during the final phase, as Richard Calvi, an active member from Université de Savoie-Mont Blanc, was one of the reviewers.

Many thanks,

Romarc ([romarc.servajean-hilst@polytechnique.edu](mailto:romarc.servajean-hilst@polytechnique.edu))

# JOB Opportunities

## - UNIVERSITY OF GRONINGEN: POSTDOC

Info at: <http://www.rug.nl/about-us/work-with-us/job-opportunities/overview?details=00347-02S000537P>



## Postdoc Offshore Wind Maintenance (1.0 fte) (216229)

### Organisation

The Department of Operations is an active and international research group, consisting of approximately 100 people. Members work both in fundamental theoretical research as well as in empirical research. Central research themes are among others coordination in supply chains, buyer-supplier relationships and maintenance management. Members of the department have published in the Journal of Operations Management, Production and Operations Management, International Journal of Operations and Production, International Journal of Production Economics, Journal of Supply Chain Management, European Journal of Operational Research, Reliability Engineering and System Safety and Operations Research.

### Job description

Within the NWO/TKI Dialog funded project, 'Sustainable service logistics for offshore wind farms', five researchers (PhD and postdoc level) will work together to investigate the optimal and sustainable design of service logistics processes, which are needed in the maintenance and operations phase of offshore wind farms. They cooperate with a consortium of twelve external partners (e.g. DHL, Siemens). It is expected that the results will be applicable for other sectors as well. Three researchers are already working on routing, network design and maintenance policies.

With growing numbers of offshore wind farms worldwide, it is expected that in the near future increasing attention will be paid to cooperation in offshore wind farm maintenance, for instance between wind farm operators, or between service providers that maintain multiple wind farms. Also it can be foreseen that increasing attention will be paid to the sustainability of the service logistics itself. The candidate will be looking into cooperation aspects of sustainable service logistics, in collaboration with the project's external partners. The exact focus will be determined in the first stage of the research project, but topics of interest are cooperation versus competition, process improvement and innovation, performance-based contracting, supplier development, incentives for collaboration.

### Qualifications

To qualify candidates should have:

- demonstrated competences in quantitative (e.g. game theoretic) modeling or empirical research (e.g. case study research); candidates with quantitative or qualitative competences are equally welcome to apply
- a PhD in Operations Research, Supply Chain Management, Industrial Engineering, Technology & Innovation Management, Industrial Organization, or equivalent fields
- an interest in operations management or supply chain management as evidenced by working papers and/or publications in leading international journals
- fluent skills in the English language.

## **- UNIVERSITY OF GRONINGEN: TENURE TRACK ASSISTANT/ASSOCIATE PROF.**

Info at: <http://www.rug.nl/about-us/work-with-us/job-opportunities/overview?reply=00347-02S00054BP&cat=wp>

### Organisation

The department of Operations is one of the largest European research groups on operations, with focal areas in Operations Management (OM), Operations Research (OR), and Industrial Engineering (IE). The department has over 30 scientific staff members and around 25 PhD and PD researchers. Its research publications cover the full range of journals for the field, including Journal of Operations Management, Management Science, Journal of Supply Chain Management, Journal of Business Logistics, and Transportation Science. The department builds on a strong position in international research networks in organizing conferences, and participating in working groups and projects. Staff members are involved in successful and accredited bachelor and master programmes in Supply Chain Management, Technology Operations Management, Operations Research, and Business Administration. They also take part in Research Master and PhD training at both the institutional and national level.

The central research issue in our department is operations and supply chain planning. Topics include but are not limited to supply chain integration, sustainability, service supply chains, supply chain resilience, health care operations, transportation/routing and humanitarian logistics. Methodological approaches range from empirical (case studies, surveys) to simulation and (applied) OR.

### Job description

The candidate is expected to strengthen the position of the Operations department. The candidate has the ability to conduct high quality, original research and publishes regularly in high-ranked international journals. Given recent growth of the MSc Supply Chain Management programme and the current composition of staff, we particularly urge candidates with expertise in SCM who are familiar with survey research and related statistical methods to apply.

Time for research is allocated according to standardized faculty procedures, which guarantees initially 50% time for research during the tenure track period. Responsibilities include teaching in the bachelor and master programmes of the department. All MSc programmes are taught in English. He/she has to perform research in the area of Operations, initiate new research projects, participate in the coaching of PhD students, support renewal of the educational and research programmes of the department, and participate in committees on university and faculty level.

### Qualifications

- background in logistics, supply chain management or operations management
- PhD degree
- excellent research skills, publications in top journals in the area of Operations
- enthusiastic and experienced lecturer
- organizational qualities and excellent communication skills
- relevant international academic network
- active involvement in obtaining external funding for research projects.

## **- AUDENCIA BUSINESS SCHOOL: ASSOCIATE/FULL PROFESSOR**

[Audencia Business School](#) invites applications at the rank of Associate or Full Professors with research interests consistent with the areas of **Sustainable Supply Chain Management**. Review of applications will begin immediately and continue until the position is filled.

### **Position requirements**

The preferred candidates for the position will:

- hold a PhD;
- demonstrate evidences of excellence in high level teaching;
- have an outstanding and ongoing program of academic research and publishing in top-tier journals on the subject of supply chain and sustainable supply chain;
- be expected to commit to the development of the Business & Society department at Audencia;
- be expected to provide leadership in the areas of teaching, curriculum development, student engagement and extra-curricular activities in supply chain and sustainability;
- be expected to contribute to outreach activities to the broader practitioner community.

**Salary is negotiable and** commensurate with experience and qualifications. There are a number of benefits attached to the contract including research and other performance based bonuses, full family public and private insurance coverage, generous medical coverage etc. A good working knowledge of the French language would be an asset.

### **Position overview**

The position is located within the [Business & Society department](#) at Audencia with close links to the [Institute for Corporate Social responsibility](#). The focus of the department is on shaping the future of business in society. It encompasses corporate social responsibility, supply chain management and entrepreneurship as complementary perspectives.

Candidates must have expertise or show potential for teaching at undergraduate, graduate and MBA levels. Experiences within a firm or another organization would be also be advantageous. A strong record of publications and a well-developed program of research would be expected.

Audencia Business School is triple accredited (AACSB, EQUIS and AMBA), and one of the leading European and French *Business Schools*. The school offers a wide range of programs including MSc, MBA, Executive MBA, European Master in Management, Doctorate and Executive Education Programmes, with 85 core faculty members from 16 countries.

The school is located in the city of Nantes, just 2 hours away from Paris by train, serviced by an international airport. With a vibrant city life full of cultural and other events, the sandy Atlantic coast to the west of the city and rolling vineyards and royal castles to the east, it is an ideal city to live in. Perhaps these are the reasons for which *Time Magazine* selected Nantes as 'the most liveable city in Europe'. In addition to its pleasant environment, the city also boasts a rich economic and industrial identity. Nantes is rich in activity, with more than 1330 companies housed in the city.

### **Application**

Candidates are encouraged to submit materials -- including an application letter, a curriculum vitae (including a fullest of publications, two selected publications, information regarding teaching performance and names of two referees-- by e-mail to André Sobczak, Audencia's Academic Director, [faculty-recruitment@audencia.com](mailto:faculty-recruitment@audencia.com).

Informal inquiries about the position can be made to Dr Mihalis Giannakis at [mgiannakis@audencia.com](mailto:mgiannakis@audencia.com) and Céline Louche at [clouche@audencia.com](mailto:clouche@audencia.com)

## **- BATH SCHOOL OF MANAGEMENT: LECTURER/SENIOR LECTURER**

Info at: <https://www.bath.ac.uk/jobs/Vacancy.aspx?ref=CC4231>.

(Sorry for the short notice!)

The School of Management at the University of Bath is seeking to appoint a Lecturer (Assistant Professor) or Senior Lecturer (Associate Professor) in Operations and Supply Chain Management.

You will be joining the Information, Decisions and Operations (IDO) Division within the School and applications are welcome from scholars with empirical research interests in operations management, supply chain management, logistics and/or healthcare operations. The IDO Division has a strong focus on research excellence and successful candidates will be expected to actively participate in and contribute to the strategic research and teaching objectives of the Division.

Applicants for the post of Lecturer (Assistant Professor) must have the ambition and ability to publish in top-tier international journals (e.g. journals rated 3/4/4\* on the 2015 Academic Journal Guide) and, given that IDO research attracts significant levels of external funding, be prepared to actively seek grant income. Senior Lecturer (Associate Professor) candidates should be able to demonstrate an existing portfolio of international research publications, evidence of grant funding, and/or a reputation for engagement with practice. In either case, we are looking for collegiate individuals with a balanced portfolio of activities.

In addition to the research role, you will contribute to our range of highly rated undergraduate and postgraduate offerings. The Group's teaching portfolio includes courses in Operations Management, Project Management, Supply Management, Technology Strategy, Innovation and New Product Development, Operations Strategy, Decision Analysis, Business Analytics, Quantitative Methods and Business Forecasting. Members of the IDO Group are also involved in a range of Executive Development offerings.

You are requested to upload statements describing your approach to teaching and proposed research activities with your application. Applications must also make clear whether you are applying for the post of Lecturer (Assistant Professor) or Senior Lecturer (Associate Professor).

Interviews are scheduled to take place on 23rd and 27th September and you will need to be available on one of these dates (please email if this is not possible). Shortlisted candidates will be invited to Bath to meet staff and students, tour the School and University, give an oral presentation, and attend a formal face-to-face interview.

We expect the successful applicant to be in post in January 2017.

Informal enquiries may be made to Professor Brian Squire, Head of the Information, Decisions and Operations Group ([b.c.squire@bath.ac.uk](mailto:b.c.squire@bath.ac.uk) or +44 (0)1225 384731). Alternatively, you may also contact Jilly Raw, Academic Co-ordinator ([academiccoord@management.bath.ac.uk](mailto:academiccoord@management.bath.ac.uk) or +44 (0)1225 383902).

## Call for Papers - JPSM

### **- JPSM CALL FOR PAPERS ON SUPPLY CHAIN FINANCE:**

<http://www.journals.elsevier.com/journal-of-purchasing-and-supply-management/call-for-papers/call-for-papers-supply-chain-finance>

Call for papers for Special Topic Forum in Journal of Purchasing and Supply Management (Manuscript Submission: March 31, 2017)

Supply chain finance is a concept that lacks definition and conceptual foundation. However, the recent economic downturn forced corporates to face a series of financial and economic difficulties that strongly increased supply chain financial risk, including bankruptcy or over-leveraging of debt. The mitigation and management of supply chain financial risk is becoming an increasingly important topic for both practitioners and academics leading to a developing area of study known as supply chain finance. There are two major perspectives related to the idea of managing finance across the supply chain. The first is a relatively short-term solution that serves as more of a “bridge” and that is provided by financial institutions, focused on accounts payables and receivables. The second is more of a supply chain oriented perspective – which may or may not involve a financial institution, focused on working capital optimization in terms of accounts payable, receivable, inventory, and asset management. These longer-term solutions focus on strategically managing financial implications across the supply chain.

Recent years have seen a considerable reduction in the granting of new loans, with a significant increase in the cost of corporate borrowing (Ivashina and Scharfstein, 2010). Such collapse of the asset and mortgage-backed markets dried up liquidity from industries (Cornett et al., 2011). In such difficult times, firms (especially those with stronger bargaining power) forced suppliers to extend trade credit in order to supplement the reduction in other forms of financing (Coulibaly et al., 2013; Garcia-Appendini and Montoriol-Garriga, 2013). The general lack of liquidity, in particular for SMEs, has directly affected companies’ ability to stay in the market, reflecting on the stability of entire supply chains. There are many other factors influencing liquidity and financial health that are critical to assess.

These trends and the continued growth of outsourced spend have contributed considerably to the need for and spread of solutions and programs that help to mitigate and better manage financial risk within and across the supply chain. One of the most important approaches is what is being termed Supply Chain Finance (SCF) (Gelsomino et al., 2016; Pfohl and Gomm, 2009; Wuttke et al., 2013a). SCF is an approach for two or more organizations in a supply chain, including external service providers, to jointly create value through means of planning, steering, and controlling the flow of financial resources on an inter-organizational level (Hofmann, 2005; Wuttke et al., 2013b). It involves the inter-company optimization of financial flows with customers, suppliers and service providers to increase the value of the supply chain members (Pfohl and Gomm, 2009). According to Lamoureux and Evans (2011) supply chain financial solutions, processes, methods are designed to improve the effectiveness of financial supply chains by preventing detrimental cost shifting and improving the visibility, availability, delivery and cost of cash for all global value chain partners. The benefits of the SCF approach include reduction of working capital, access to more funding at lower costs, risk reduction, as well as increase of trust, commitment, and profitability through the chain (Randall and Farris II, 2009).

Literature on SCF is still underdeveloped and a multidisciplinary approach to research is needed in this area. In order to better harmonize contributions of a more financial nature with ones coming from the perspective of purchasing & supply chain, there is a need of developing theory on SCF, starting with a comprehensive definition of those instruments or solutions that constitute the SCF landscape. SCF has been neglected in the Purchasing & Supply Management (PSM) literature, although PSM plays a critical role in managing finance within the supply chain. PSM uses many of the processes and tools that are part of a comprehensive supply chain financial program to better manage the supply base, in terms of relationships, total cost of ownership, cost strategies and pricing volatility (see for example Shank and Govindarajan 1992). Reverse factoring is a technique which is also widely used to manage the supply base (Wuttke et al, 2013a) as is supplier development and investment in suppliers.

Research on SCF from a PSM perspective needs further development. In particular, empirical evidence would prove useful for testing existing models and hypotheses, addressing the more innovative schemes and investigating the adoption level and the state of the art of different solutions. Research is also needed for the development of a general theory of supply chain finance. There is also limited research that focuses on the link between supply chain financial tools and supply chain financial performance. Finally, considering the plurality of solutions that shape the SCF landscape, literature should move towards the definition of holistic instruments to choose the best SCF strategy for a supply chain, considering its financial performance and the contextual variables (e.g. structure, bargaining power) that characterize it.

**Guest Editors:**

Federico Caniato, Politecnico di Milano, School of Management, [federico.caniato@polimi.it](mailto:federico.caniato@polimi.it)

Michael Henke, TU Dortmund and Fraunhofer IML, [Michael.Henke@iml.fraunhofer.de](mailto:Michael.Henke@iml.fraunhofer.de)

George A. Zsidisin, Virginia Commonwealth University, [gazsidisin@vcu.edu](mailto:gazsidisin@vcu.edu)

## PSM World – Interesting events

### **- INTERNATIONAL SUPPLY MANAGEMENT CONGRESS (ISMC)**

The 6th International Supply Management Congress (ISMC) is the first of a series of 5 annual congresses with a mission: “Supply Management 2020: Making the shift happen!”.

A comprehensive and renowned international knowledge and networking event connecting the worlds of Purchasing and Supply Management, R&D/innovation, sustainability and suppliers. After 5 highly rated editions with 800 to 1000 participants, the 6th edition will expand with an inspiring Pre-Congress event on November 21st.

#### **Connect & Share: Facing the future together....**

This year’s main theme will focus on connecting and sharing in four Fields of Interests such as Innovation & Technology, Human Capital, Responsibility and Supply & Finance. Real sharing of information, knowledge, transparency, sources and benefits in order to get an innovative and future-proof supply chain. This challenge will be addressed from various angles in around 40 sessions of international keynotes, best practices, leading specialists, innovations, interactive workshops, start-ups and academic findings. From within leading industries, governments, academic & research institutions and NGO's.

#### **Initiative...**

The ISMC is an initiative of partners who enjoy international recognition in the field of procurement, supply management and sustainable, innovative entrepreneurship. For 2016 the partners are Alliander, ManpowerGroup, 4C Associates and NEVI, the Dutch Association for Purchasing Management. They organize ISMC annually without pursuit of profit in cooperation with CKC Seminars.

#### ***Date & Place***

Congress date: November 22nd 2016

Pre-congress event: November 21st 2016

Venue: World Trade Centre Rotterdam, The Netherlands

More Info:

[www.supplymanagementcongress.com](http://www.supplymanagementcongress.com)

## Concluding Reminder

*Want to share interesting material or professional development opportunities within the IPSERA community?* Please, contact Jury Gualandris ([jury.gualandris@ucd.ie](mailto:jury.gualandris@ucd.ie)), newly appointed Lead for Marketing and Publicity.

We are also working to renovate our newsletter and website. The aim is to develop a faster, more responsive communication tool for the community. You will hear soon from us!!!

*That's all for now, folks!*

Send announcements and news to:  
[jury.gualandris@ucd.ie](mailto:jury.gualandris@ucd.ie)  
with 'IPSERA newsletter' in subject line